MESSAGE FROM THE PRESIDENT

I have ambivalent feelings as my term of office draws to a close.

It has indeed been a pleasure to work with so many competent and dedicated people who are interested in the private sector of agriculture. There have been many members who have devoted much of their time to promoting and moving forward the crop consulting profession. To all those people, a hearty "thank you."

We have achieved many of the objectives we set forth for 1985. However, the on-going goals of developing our national organization and profession are left to the very able hands and mind of Dr. Grady Coburn. I hope that you will give him as much support and guidance as you have given me.

Herb Henry, Ph.D., Pres.

MEETINGS OF INTEREST

"Plant Nutrient Use and the Environment." A symposium October 21-23, 1985, sponsored by The Fertilizer Institute. The purpose is to present the facts on sources of plant nutrients, possible effects on the environment, and "Best Management Practices" that can be used to limit nutrient losses to the environment. Hyatt Crown Center, Kansas City, MO 64108. Registration Fee $75. Contact: Mary Pat Luddy, The Fertilizer Institute, 1015 18th St. N.W., Washington, DC 20036.

Agri-Tech International '85. International trade-only agricultural equipment show (latest equipment from around the world) at the Kentucky Fair & Exposition Center, Louisville, KY, September 11-14, 1985. Contact Marsha Woods, 502-582-1672.

Implementing Maximum Economic Yield Systems. A hands-on workshop sponsored by the Potash & Phosphate Institute and Foundation for Agronomic Research. November 12-14, 1985, Henry VIII Inn, St. Louis, MO. Contact: Dr. Harold Reetz, PPI, RR 2, Box 13, Monticello, IL 61856, Ph. 217-762-2074.


SEE YOU IN LITTLE ROCK

By now each of you should have received materials on our annual meeting October 1st through 3rd at the Excelsior Hotel in downtown Little Rock.

The professional businessman knows where he is going and how long it will take him to get there — do we as consultants? The theme of the 1985 Program is "looking down the road" in agriculture and crop consulting.

Some examples are "Legal Considerations in the Future for Agriculture," "Economic Forecast for Agriculture," "Genetic Engineering and Plant Science," and "Consultants Look into the Future (technology)." A tape from Dr. Iben Browning indicated some startling projections to be revealed in "Future Changes in our Climate" — changes that can affect many of us.

The panel on state licensing and regulation should bring forth some lively discussion and James Kirk's motivational talks "Listening Techniques, Sales Motivation and Interpersonal Communications" will be of value to consultants and spouses alike.

There will be a number of items to be discussed and voted on at the Business Meeting. Such issues as NAICC's stand on licensing and certification, insurance coverage, constitutional revisions, funds for promotional activities, Executive V. President status, and others will need input from attending members.

This year the committee reports will be presented the day before the business meeting to allow time for questions and discussion of recommendations among members.

There will be numerous exhibitors in Little Rock and many of the meals will be sponsored by industry. A special event will occur at the banquet on Wednesday evening — The Mayor of Morrow and Buford — an experience you won't soon forget.

A spouses' program has been planned which provides for participation in the general program in addition to special activities on Wednesday.

For more information contact: Frieda Lincoln, 501-737-2673.
MEET NEW MEMBERS

ARKANSAS

C. Drew Duclos, B.S., AGRA, P. O. Box 2023, Blytheville, AR, Ph. 501-763-5097. His firm specializes in production, financial, and marketing management, and has lab facilities for cotton petiole analysis, wheat N-P, and seed testing. PROVISIONAL MEMBER.

COLORADO

Lee West, B.S. (Zoology/Entomology). West Consulting, Inc., 260 Adams St., Monte Vista, CO 81144, Ph. 303-852-3841. Contract research, area pest surveys; mosquito management consulting; pest and fertilizer consulting. MEMBER.

FLORIDA

Emil A. Moherek, B.S., M.S., Ph.D. (Entomology). AM-MO Consulting, Inc., Rt. 1 Box 62, Clermont, FL 32711, Ph. 904-394-6950. Field evaluation of agricultural, residential, and industrial pesticide candidates. Experience with insecticides, fungicides, herbicides, growth regulators, nutritional amendments, and fertilizers. MEMBER.

GEORGIA

Richard A. Saunders, Student at Univ. of Georgia, 130 Marion Dr., Athens, GA 30606, Ph. 404-542-2571. STUDENT MEMBER.

LOUISIANA

Jack R. McDaniel, M.S. (Agronomy). Jack McDaniel Agricultural Services, 306 Shady Lane, Monroe, LA 71203, Ph. 318-387-1947. General agricultural crop production services including soil fertility programs and testing, plant analysis, pest management services. MEMBER.

NEBRASKA

Dale C. Michels, Neb-Kan Consultant Service, Highway 8 East, Superior, NE 68978, Ph. 402-879-4755. Soil fertility, pest and weed management, irrigation management. ASSOCIATE MEMBER.

NORTH CAROLINA

Henry F. Chancy, B.S., M.S., Ph.D. (Soil Science). Chancy’s Soil and Crop Consulting, Inc., Rt. 1 Box 747, Wilson, NC 27893, Ph. 919-243-6211. Agronomic consultation to growers of corn, soybeans, wheat, tobacco, sweet potatoes, and cucumbers. Pest management programs. MEMBER.

TEXAS

Gail Wall Beal, B.S. (Plant Science/Hort.) Skipper Beal, B.S., M.S. (Entomology). Beal’s Consulting Service, Inc., Box 145, Gruver, TX 79040, Ph. 806-733-5282. Entomology, plant pathology and agronomy consulting for corn, grain, sorghum, wheat and soybeans grown on the northern high plains of Texas. PROVISIONAL MEMBER and MEMBER, respectively.

UTAH

Harold G. Lindsay, B.S., M.E. (Extension Education). Agri-Tech Services, Inc., 927 East 1st. North, Brigham City, UT 84302, Ph. 801-723-7495. Agricultural consulting services in pest control, farm management, computer services, aerial and infrared photography and irrigation scheduling. PROVISIONAL MEMBER.

VIRGINIA

Harlan E. Smith, B.S., Ph.D. (Plant Pathology). Smith’s Plant Health, 2700 Bryan Place, Alexandria, VA 22302, Ph. 703-683-1829. Counseling tree/shrub health and urban agricultural problems, research and trouble shooting. Advise on planning, development and evaluation of Coop. Extension Service programs, improving extension/industry relationships. PROVISIONAL MEMBER.

NEXT NEWSLETTER

Our next Newsletter will come out as soon as possible after the October meeting in Little Rock; we will try to update you on what occurred, especially those who were unable to attend.

If you have ideas or suggested changes for the Newsletter please let me know.

Louise Henry, Ch.
404-769-7860
1986 NOMINEES

The following individuals have been nominated for the 1986 NAICC officers. **President-Elect:** Dave Harms, Naperville, IN, and Dr. Dick Kinzer, Uvalde, TX. **Sec/Treasurer:** William Gilbert, Ft. Collins, CO, and Dr. Ralph Sechriest, Monticello, IL. **Director:** Dr. Vernon Meints, Okemos, MI, and Curt Wilhelm, Harlingen, TX.

Ballots with biographical sketches of each nominee have been sent to all voting members.

PESTICIDE INFORMATION

The recent aldicarb residues in California watermelons has prompted a number of bills in the California legislature which would 1) require that all melons sold at retail identify the producer, and 2) increase financial penalties and imprisonment for violations.

EPA lifted carbaryl (Sevin®) suspension actions after Union Carbide filed the last of outstanding required data.

Rinse water from cleaning the exterior of airplanes that have been used to apply chemicals classified as hazardous waste will no longer be considered to be hazardous wastes by EPA unless the rinse water itself has hazardous waste characteristics identified in regulations under the Resources Conservation and Recovery Act.

Dicofol (Kelthane®) registration will continue if the DDTs contamination is ultimately lowered to 0.1% and to 2.5% in the interim. EPA will issue a notice of intent to cancel, noting this condition for continued registration. EPA OPP Director Steven Schatzow said the dicofol cancer evidence is "very weak." (Pesticide & Toxic News, Vol. 13, No. 31)

EPA concluded June 10 that small-scale field testing of a microbe altered to produce an insect toxin, then killed and applied in skeletal form to plants, does not have to be reviewed by EPA because the microbe technically cannot be classified as a microbial pesticide when it is dead. The process fixes *Bacillus thuringiensis* toxin to the "Pseudomonas" bacteria cell wall. (Chemical Regulation Reporter, Vol. 11)

LOOKING TO 1986

Plans have been finalized by the Site Selection Committee for the location of the 1986 NAICC annual meeting (October 8, 9, and 10, 1986). Grady Coburn will tell you all about these plans at our meeting in Little Rock. (Hope you enjoy skiing, beautiful vistas, and elk hunting.)

CHANGE OF ADDRESS

**Brad Buchanan,** Crop Tech Services, Inc., 6801 Ely Rd, S. W., Cedar Rapids, IA 52401, Ph. 319-848-7424 (off), 319-848-7298 (hm).

**L. B. Davis,** Davis Ag Consultants, Inc., P. O. Drawer D, Leland, MS, 38756, Ph. 601-686-4200, Telex 361098.

**Renee Fischer,** 3020 C Castleton Dr., Bradenton, FL 33508.

**Harold Lambert,** Lambert Agricultural Consulting, Inc., P. O. Box 947, Innis, LA 70747, Ph. 504-492-2790 (off), 504-638-8132 (hm).

**Daney Keeple,** Great Lines, 1895 Jackson Ave., Memphis, TN 38107, Ph. (unchanged).

**Duane Woebbeking,** Agri-Testing, RR 1, Box 120, Gladbrook, IA 50635, Ph. 515-473-3264.

PUBLICATIONS

1985 Insecticide Product Guide. The first new, complete Guide covering 200 crops has been published by “Ag Consultant and Fieldman,” a Meister publication. It includes listings of pests controlled, the lastest Special Local Needs (SLN), Experimental Use Permit (EUP) listings, and approved tank mixes. Other exclusive features are three cross referenced indexes — insecticides, pests, and crops.

The Guide can be obtained from Meister Publishing Company, 37841 Euclid Avenue, Willoughby, OH 44094. Cost per copy is $20; special rates for multiple copies upon request.

EDUCATIONAL MATERIALS

For a catalog of educational materials available (suitable for use in grower meetings, etc.) from PPI, write: Potash & Phosphate Institute, 2801 Buford Hwy, N.E., Atlanta, GA 30329, Ph. 404-634-4274.

CAST is offering a “collection” of all the organization’s publications at a reduced fee of $175. Write Gary Mulhall, CAST, P.O. Box 1550, ISU Station, Ames, IA 50010-1550 for more information.

Construction has finally begun on the giant AGRIPLEX development in Orlando, Florida.