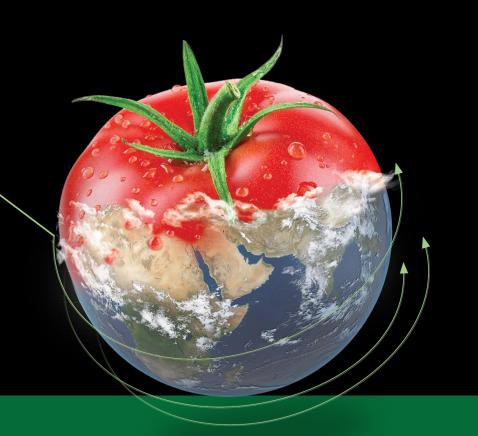


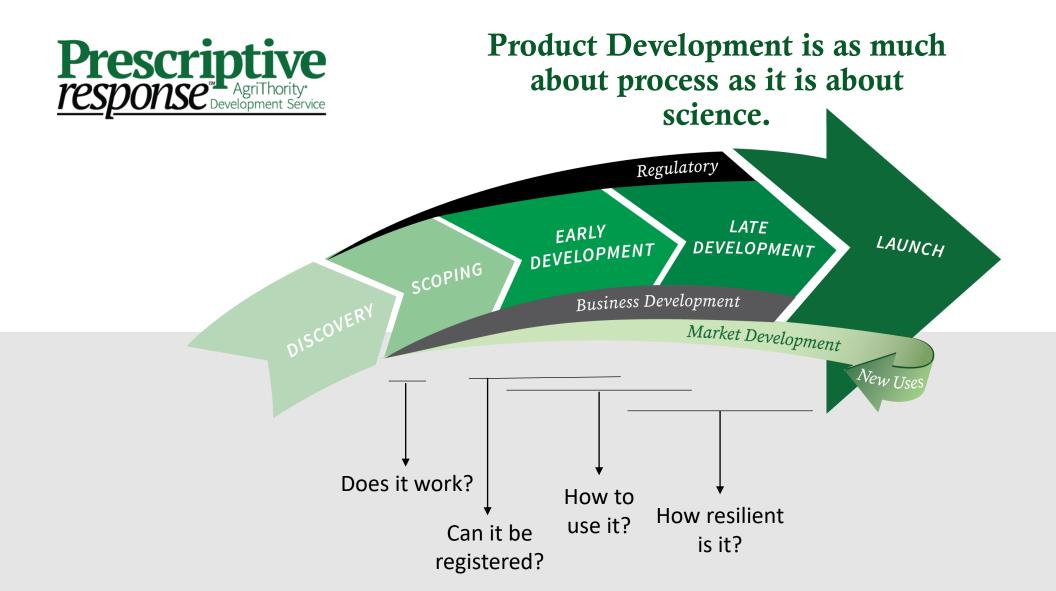


# BIOLOGICAL PRODUCTS



Gloverson Moro, Ph.D. Chief Technology Officer AgriThority







# Regulatory requirements

#### Importation required?

- Risk for product availability = Risk for execution
- Careful planning required (time)

#### Release permit required?

- Careful planning required (time)
- Permit requirements and obligations = potential liabilities

#### **Genetically Modified Microbes?**

- Containment x Monitoring
- Detection Method
- Record Keeping
- Caution Genome Editing is NOT always de-regulated
- SPECIAL attention to release permits and obligations = liabilities

#### **Regulatory trials?**

GLP requirements

Can it be registered?



Key challenges for Biologicals:

1 PLANNING

2 UNIQUE REQUIREMENTS

3 GMO Microbes



# Scoping

#### Is your product sample viable?

Especially important with microbes

#### "Does it work" trial?

- Proof of concept
- One or very few trials
- It is NOT a real-life trial
- Carefully designed protocol
- Some degree of environmental control
- Subtle effects: replications
- Maximize expression of potential effects
- Avoid multiple objectives

#### Go/No Go?

- Complex, but intellectually stimulating trials
- Opportunity to engage truly new technologies

## Does it work?



## Key challenges for Biologicals:

1	FOCUS	
2	SUBTLE EFFECTS	
3	PRODUCT CONCEPT	



# **Early Development**

#### Is your product sample viable?

Especially important with microbes

#### "How to use" trials?

- Narrowing variables
   Formulation, rates, application
- Few already close to real-life trials
   Attention to CV
- You may be part of a small network
   Consistency on execution
   Avoid protocol changes
   Choose meaningful checks
- Investment for the later stages
   Increased effectiveness of future trials

### How to use it?



# Key challenges for Biologicals:

- 1 DEFINITION OF PERFORMANCE
- FIT THE PARADIGM
- 3 POSITIONING



# Late Development

#### Is your product sample viable?

Especially important with microbes

#### "Resilience" trials?

- Test the variability of performance
   Several locations, multiple years
   Few variables (e.g. rates)
- You ARE part of a large network
   Several real-life trials
   Consistency on execution
   Avoid protocol changes
- Stand Alone x Programs

# How resilient is it?



Key challenges for Biologicals:

- 1 CONSISTENCY OF PERFORMANCE
- 2 MITIGATION MEASURES
- NEED FOR NEW PARADIGM?
- 3 STAND ALONE X PART OF A PROGRAM

# Thank you!



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