Servi-Tech, as our name implies, is people dedicated to providing the finest service and technology for the benefit of our customers. With constant innovation and total integrity, we apply our skills to meet the individual needs of each customer.
Servi-Tech, Inc.

- Established in 1975
  - three farmer-owned cooperatives—now 64
  - provide technical service for agricultural producers
- One of the largest crop consulting firms in the nation
- $17.5 million combined services
- Employ over:
  - 85 full-time agronomists
  - 70 laboratory employees
  - Eight computer programming & support employees
  - Ten Administrative Personnel
Dodge City, Kansas HQ
Servi-Tech, Inc. Territory

• Over 1.1 million acres
• Currently serve 1,900 producers
• Three Lab Locations
  • Dodge City, Kan.
  • Hastings, Neb.
  • Amarillo, Texas
Crop Consulting

Irrigation
Scheduling
Recommendations
Planting
Grid Sampling
Internship Opportunities

• Hire 30-35 interns each summer. Possible full-time employment
International???
Southern Russia
Farm Near Dankov

Approximately:
100,000 acres
Grain Handling Equipment
We’re Not (Just) in Kansas Anymore
Benefits

• Medical Insurance
  – Three tiered system:
    • Deductible: $1,200 per calendar year for Family coverage. (Single coverage ½)
    • Co-Insurance Level 1: $6,000. (Single coverage ½)
    • Co-Insurance Level 2: $17,000. (Single coverage ½)
    • Example: Assuming $24,200 in bills, $3,850 would come out of pocket. After that, zero.
    • Prescriptions': Employee pays 35 percent of cost, insurance other 65 percent. After $1,750 has been reached, 100 percent reimbursement is made.
  • Monthly cost: Medical $0. Dental $20 for families. $0 for single.
Benefits, cont’d.

• Life Insurance:
  – Term life coverage five times employee’s salary to maximum of $250,000.
  – Includes accidental death and dismemberment, at an additional five times salary.

• Salary Continuation (Disability)
  • Short-term: 60% of salary up to $1,200 monthly.
  • Long-term: 66.67% of salary up to $4,000 monthly.
Benefits, cont’d.

• Retirement
  – 401k Company Match
    » Less than 4 years, 50% or max of 4% salary.
    » More than 4 years, 75% or max of 6% salary.

• Optional Coverages
  • Supplemental life insurance
  • Cancer insurance

• E&O Coverage
Our network of three laboratories allows Servi-Tech to provide accurate results, rapid turnaround time, and quality customer service.
Servi-Tech provides testing for a wide variety of customers:
- producers
- feed yards
- wastewater treatment facilities
- nutritionists
- agronomists
- crop protection services
- other crop consulting firms

Testing Services

- Soil
- Feed
- Water
- Plant

- Fertilizer
- Wastewater
- Manure
- Environmental Solids
Servi-Tech Laboratories
Prestigious Locations

- Mile High Stadium
- Coors Field
- Arrowhead Stadium
- Baltimore Country Club
- Congressional Country Club-Beltsville, MD,
- Ralph Lauren Estate
- Center court at Wimbledon, England
- The new Yankee Stadium, New York City, NY
Partnerships

- Cooperatives
- Magouirk Chevrolet — Vehicles
- KFSA — Insurance
- CoBank — Finance
- Smartfield — Technology
- Ned Marks — Geologist
- Fontanelle/John-Deere Water — Irrigation
- Tournament Turf
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