National Alliance of Independent Crop Consultants

2020

NAICC ANNUAL MEETING AND AG PRO EXPO

January 20-25, 2020

Henry B. González Convention Center
San Antonio, Texas
Special Thanks to Our Sponsors

AMVAC Chemical Company
- Co-Sponsor Annual Meeting App

BASF
- Consultant of the Year Award

Bayer CropScience
- Convention T-Shirts
- Thursday Joint Breakfast

Coxco Ag Services, Inc.
- Executive Board Breakfast
- Audio Visual Support

Corteva Agriscience
- New Members’ & First Timers’ Reception
- Executive Board Breakfast

EPL Bio Analytical Services
- Name Badge Lanyards

FMC Corporation
- Friday Night Networking Dinner

GOWAN Company
- Refreshment Break

Helena Agri Enterprises
- Committee Chair Luncheon

ICMS
- Laptop
- Native APP/App World Sponsor

Landis International
- Notebooks

Lange Research & Consulting, Inc.
- Hotel Room Keys

Northern Colorado Ag Research, LLC
- Co-Sponsor QA Luncheon

Perspective Consulting, Inc.
- Co-Sponsor QA Luncheon

PRS LLC
- Co-Sponsor QA Luncheon

Research 2000
- GLP Booklets

SGS
- Drink Tickets

Stewart Ag Research Farm Inc.
- Co-Sponsor QA Luncheon

Stone Environmental, Inc.
- Co-Sponsor QA Luncheon

Symbiotic Research LLC
- Co-Sponsor QA Luncheon

Syngenta Crop Protection
- Co-Sponsor QA Luncheon

Warnke Research Services, LLC
- Co-Sponsor QA Luncheon

Young and Young Consultants
- Refreshment Break

American Chemical Society – AGRO

ADPEN Laboratories

AFL - University of Guelph

Ag Leader Technology

Ag-Master Research

AG-Quest

Agrality Inc

AgVend

AGVISE Laboratories

Alliance Research LLC

ALMACO

AMS

AMVAC Chemical Corporation

Analytical & Regulatory Chemistry Inc.

BASF

Battelle

Bayer CropScience

Biotek Agriculture

Buckeye Ag Testing, LLC/aerial PLOT

CEM Analytical Services Ltd

Corteva

dawn gmbh

Doctor of Plant Health

EPL Bio Analytical Services/Symbiotic

Eurofins Agroscience Services

FMC Corporation

Frontage Lab

Golden Pacific Laboratories, LLC

Great Lakes Ag Research Service, Inc

Gylling Data Management, Inc.

Harvest Master

Helena

ICMS, Inc.

IR-4

JRF America

Kincaid Equipment Manufacturing

knoell USA, LLC

LABServices

Landis International, Inc.

Lange Research and Consulting, Inc.

MIDCO Global

Novihum

Precision Study Management

Progeny Drone Inc.

R&D Sprayers

RAM International

Ranch Systems, Inc.

Real Farm Research

Research Designed for Agriculture

Rotam North America Inc

Seed Research Equipment Solutions

SGS North America

Smithers

Society of Quality Assurance

Sony Electronics, Inc.

Sound Agriculture

South Dakota Agricultural Laboratories

Spectrum Technologies, Inc.

Stone Environmental, Inc.

Syngenta Crop Protection

SynTech Research Laboratory Services

Tall Pines Agricultural Research Ltd.

Taranis

TeeJet

TurfScout LLC

United Soybean Board

UPL

Valent USA Corporation

Vortex Services, LLC

Waterborne Environmental, Inc.

Western Ag Group of Companies

Winfield United

Wintersteiger

ZURN USA Inc.
<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 am – 5:00 pm</td>
<td>EFFICACY RESEARCH TRAINING: HOW TO CONDUCT GOOD EFFICACY RESEARCH</td>
<td>HBG Convention Center - Room 207 (Registration and continental breakfast at 7:30)</td>
</tr>
<tr>
<td>9:00 am – 5:00 pm</td>
<td>GLOBAL ALLIANCE OF INDEPENDENT AGRICULTURAL CONSULTANTS (GAIAC) BOARD OF DIRECTORS MEETING</td>
<td>Grand Hyatt - Bonham A</td>
</tr>
<tr>
<td>1:00 pm – 5:00 pm</td>
<td>GLP READY ROOM</td>
<td>HBG Convention Center - Room 214 A</td>
</tr>
<tr>
<td>8:00 am – 12:00 pm</td>
<td>NAICC GLP TRAINING FOR RESEARCH AND QUALITY ASSURANCE PROFESSIONALS (Registration and continental breakfast at 7:30)</td>
<td></td>
</tr>
<tr>
<td>8:00 am – 5:00 pm</td>
<td>Basic GLP Training</td>
<td>HBG Convention Center - Room 214 AB</td>
</tr>
<tr>
<td>8:00 am – 5:00 pm</td>
<td>Refresher GLP Training</td>
<td>HBG Convention Center - Room 214 C</td>
</tr>
<tr>
<td>1:00 pm – 5:00 pm</td>
<td>Practical Field Workshop-Application</td>
<td>HBG Convention Center - Room 214 D</td>
</tr>
<tr>
<td>8:00 am – 5:00 pm</td>
<td>Practical Analytical Laboratory Workshop</td>
<td>HBG Convention Center - Room 213</td>
</tr>
<tr>
<td>8:00 am – 5:00 pm</td>
<td>FEAE BOARD MEETING</td>
<td>Grand Hyatt - Bonham A</td>
</tr>
<tr>
<td>8:00 am – 5:00 pm</td>
<td>GDM Track 1: ARM Software Efficiency and Advance Statistics</td>
<td>HBG Convention Center - Room 217 A</td>
</tr>
<tr>
<td>12:15 pm – 5:00 pm</td>
<td>NAICC EXECUTIVE BOARD MEETING</td>
<td>Grand Hyatt - Travis CD</td>
</tr>
<tr>
<td>1:00 pm – 5:00 pm</td>
<td>GDM Track 2: ARM Software Efficiency and Beginners Statistics</td>
<td>HBG Convention Center - Room 217 B</td>
</tr>
<tr>
<td></td>
<td>GDM Track 3: ARM Software Efficiency for Non-Statistical Audience</td>
<td>HBG Convention Center - Room 217 B</td>
</tr>
</tbody>
</table>
8:00 am – 12:00 pm  NAICC/FEAE EXECUTIVE BOARD MEETING  
HBG Convention Center - Room 206

8:00 am – 12:00 pm  EXHIBITOR MOVE IN  
HBG Convention Center - Hemisfair Ballrooms 1 & 2

8:00 am – 12:00 pm  CRISPR WORKSHOP  
Sponsored by GAIAC and NAICC  
HBG Convention Center - Room 205

8:00 am – 12:00 pm  ARM SOFTWARE 2020 EXCLUSIVE PREVIEW AND REVIEW  
HBG Convention Center - Room 213

12:00 pm – 1:00 pm  NAICC COMMITTEE CHAIR WORKSHOP  
HBG Convention Center - Room 207 A

12:00 pm – 1:30 pm  INTERNATIONAL OUTREACH LUNCHEON/MIXER  
HBG Convention Center - Room 207 B

12:00 pm – 5:00 pm  REGISTRATION  
HBG Convention Center - Hemisfair Ballroom Foyer

1:00 pm – 2:45 pm  COMMITTEE MEETINGS  
Certification Board  
HBG Convention Center - Room 210 B

Consultant Education  
HBG Convention Center - Room 210 A

Crawfish Boil on the Hill  
HBG Convention Center - Room 211

Governmental Affairs Consultants Subcommittee  
HBG Convention Center - Room 212

Governmental Affairs Researchers Subcommittee  
HBG Convention Center - Room 213

International Outreach  
1:30 pm  HBG Convention Center - Room 207 B

Membership Recruitment, Retention & Rules  
HBG Convention Center - Room 206

Newsletter  
HBG Convention Center - Room 214 A

Quality Assurance Education  
HBG Convention Center - Room 209

Researcher Education  
HBG Convention Center - Room 208

3:00 pm – 4:45 pm  COMMITTEE MEETINGS  
Consultant Education Outreach  
HBG Convention Center - Room 205

Grievance & Ethics  
HBG Convention Center - Room 206

Governmental Affairs Overall Committee  
HBG Convention Center - Room 212

Leadership Program  
HBG Convention Center - Room 210 B

Marketing  
HBG Convention Center - Room 214 A

Researcher Education Outreach  
HBG Convention Center - Room 209

4:45 pm – 5:30 pm  PAST PRESIDENTS’ COUNCIL  
HBG Convention Center - Room 211

5:30 pm – 6:30 pm  NEW MEMBERS’ AND FIRST TIMERS’ RECEPTION  
(by invitation only)  
HBG Convention Center - Room 004

6:30 pm – 8:00 pm  SUSTAINING MEMBERS’ RECEPTION  
(by invitation only)  
HBG Convention Center - LDR Room and Grotto

8:30 pm – 11:30 pm  CHARITY POKER GAME  
Grand Hyatt - Texas Ballroom BC
<table>
<thead>
<tr>
<th>Time</th>
<th>Track 1</th>
<th>Track 2</th>
<th>Track 3</th>
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| 7:00 am – 5:00 pm | **REGISTRATION**  
HBG Convention Center - Hemisfair Ballrooms Foyer | **REGISTRATION**  
HBG Convention Center - Hemisfair Ballrooms Foyer | **REGISTRATION**  
HBG Convention Center - Hemisfair Ballrooms Foyer |
| 7:00 am – 7:45 am | **CONTINENTAL BREAKFAST**  
Exhibits Open  
HBG Convention Center - Hemisfair Ballrooms 1 & 2 | **CONTINENTAL BREAKFAST**  
Exhibits Open  
HBG Convention Center - Hemisfair Ballrooms 1 & 2 | **CONTINENTAL BREAKFAST**  
Exhibits Open  
HBG Convention Center - Hemisfair Ballrooms 1 & 2 |
| 7:45 am – 10:00 am | **CONCURRENT BREAKOUT SESSION**  
**WORKING ON YOUR BUSINESS**  

The First 5 Years/Grow Your Career  
Allie Marks Slykerman  
Centrol, Inc.  
Kulm, SD | **CONCURRENT BREAKOUT SESSION**  
**NEW TECHNICAL SKILLS**  

FB-Htp Field Based High Throughput Phenotyping Part 1-Imagery For Pest and Agronomic Evaluations  
Steve West  
RD4AG  
Yuma, AZ | **CONCURRENT BREAKOUT SESSION**  
**HOW TO BE A GREAT AUDITOR!**  
Protocol Review  
Randy Fuller  
IntegriQual LLC  
Lexington, KY |
| 7:45 am – 8:15 am | **CONCURRENT BREAKOUT SESSION**  
**MARKETING: TELLING YOUR STORY**  
John Hecht, Inc.  
Crop Quest  
Wichita, KS | 7:45 am – 8:30 am  
**FB-HTP Field Based High Throughput Phenotyping Part 2-Low Cost Phenotyping: Carts, Sensors and Data**  
Alison Thompson, Ph.D.  
US Arid-Land Agricultural Research Center  
Maricopa, AZ | 7:45 am – 8:10 am  
**CRITICAL PHASES AND HOW TO PICK THEM (FIELD)**  
Kim Watson  
Stone Environmental, Inc.  
Montpelier, VT |
| 8:15 am – 8:45 am | **CONCURRENT BREAKOUT SESSION**  
**EMPLOYEE RELATIONS: COACHING, PERSISTENCE AND CULTIVATING CONTACTS**  
Loann Bucl  
Production Advisory Service  
Sublette, KS | 8:35 am – 9:00 am  
**FB-HTP Field Based High Throughput Phenotyping Part 2-Low Cost Phenotyping: Carts, Sensors and Data**  
Alison Thompson, Ph.D.  
US Arid-Land Agricultural Research Center  
Maricopa, AZ | 8:10 am – 8:35 am  
**CRITICAL PHASES AND HOW TO PICK THEM (LAB)**  
Angela Barricklow-Dawson  
EPL Bio Analytical Services  
Niantic, IL |
| 8:45 am – 9:15 am | **CONCURRENT BREAKOUT SESSION**  
**BACKCASTING: SHOWING YOUR VALUE**  
Kenneth Greer  
Western Ag Group of Companies  
Saskatoon, SK | 9:00 am – 9:25 am  
**RAW DATA REVIEW**  
Cathy Webster  
SynTech Research Laboratory Services  
Stilwell, KS | 8:35 am – 9:00 am  
**IT'S ELECTRIC!**  
ELN and EFTN Review  
Rick Hoffman  
Bayer CropScience  
Chesterfield, MO |
| 9:15 am – 9:45 am | 9:30 am – 10:00 am  
**UPDATE ON DRONE USE IN AG RESEARCH**  
Jeremiah Roeth  
Buckeye Ag Testing  
Troy, OH | 9:25 am – 9:50 am  
**UPDATE ON DRONE USE IN AG RESEARCH**  
Jeremiah Roeth  
Buckeye Ag Testing  
Troy, OH | 9:50 am – 10:00 am  
**Q & A**  
|
| 9:45 am – 10:00 am | 9:50 am – 10:00 am  
**Q & A**  
| 10:00 am – 10:30 am  
**Q & A**  
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<table>
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<tr>
<th>Time</th>
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<tbody>
<tr>
<td>8:00 am</td>
<td>SPOUSE/GUEST COFFEE</td>
<td>Grand Hyatt - Presidio B</td>
</tr>
<tr>
<td>9:00 am</td>
<td>SPOUSE/GUEST TOUR-Texas Hill Country and The Pearl (includes lunch)</td>
<td>Buses Depart from Grand Hyatt Front Entrance</td>
</tr>
<tr>
<td>10:00 am</td>
<td>BREAK / EXHIBITS OPEN</td>
<td>HBG Convention Center - Room 212</td>
</tr>
<tr>
<td>10:45 am</td>
<td>PLENARY SESSION</td>
<td>HBG Convention Center - Room 213</td>
</tr>
<tr>
<td>11:00 am</td>
<td>2020 President’s Address</td>
<td>Central Crop Consulting, Inc.</td>
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<tr>
<td>11:00 am</td>
<td>FEAE President Address</td>
<td>Dennis Hattermann, Ph.D.</td>
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<tr>
<td>11:00 am</td>
<td>NAICC Leadership Program-Experiences from Participants</td>
<td>John Gottula</td>
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<tr>
<td>11:05 am</td>
<td>FEAE’s Richard L. Jensen, Ph.D. Memorial KEYNOTE ADDRESS</td>
<td>Vance Crowe</td>
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<tr>
<td>12:15 pm</td>
<td>NETWORKING LUNCHES (on your own)</td>
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<tr>
<td>12:15 pm</td>
<td>NEW MEMBERS BOOT CAMP</td>
<td>HBG Convention Center - Room 212</td>
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<tr>
<td>12:15 pm</td>
<td>QA MENTORING LUNCHEON (Reservations Required)</td>
<td>HBG Convention Center - Room 213</td>
</tr>
<tr>
<td>12:15 pm</td>
<td>GLOBAL ALLIANCE OF INDEPENDENT AGRICULTURAL CONSULTANTS (GAIAC) ANNUAL MEETING AND INFORMATION SESSION</td>
<td>HBG Convention Center - Room 213</td>
</tr>
<tr>
<td>Time</td>
<td>Track 1</td>
<td>Track 2</td>
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<tr>
<td>2:00-3:30 pm</td>
<td><strong>CONCURRENT BREAKOUT SESSION</strong></td>
<td><strong>CLIENT NETWORKING TIME</strong></td>
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<td><strong>EMERGING and EVOLVING TECHNOLOGY SESSION</strong></td>
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<td>2:00 pm – 3:30 pm</td>
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<td></td>
<td><strong>HBG Convention Center - Hemisfair Ballroom 3</strong></td>
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<td><strong>Moderator: Josh Arnold</strong></td>
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<td><strong>Smart Agriculture Solution Software</strong> Sony Electronics, Inc. Yu Kitamura</td>
<td></td>
</tr>
<tr>
<td>2:05 pm – 2:10 pm</td>
<td><strong>SMS Advanced Field Trial Module</strong> Ag Leader Technology Aaron Friedlein</td>
<td></td>
</tr>
<tr>
<td>2:10 pm – 2:15 pm</td>
<td><strong>Agricultural Drift Tunnel (AgDT)</strong> Battelle Memorial Institute Timothy Lane</td>
<td></td>
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<tr>
<td>2:15 pm – 2:20 pm</td>
<td><strong>Brandt’s New Plant Growth Regulator “GlucoPro”</strong> Brandt Consolidated Inc. Brad Walker</td>
<td></td>
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<tr>
<td>2:20 pm – 2:25 pm</td>
<td><strong>Salipro™ Nematicide</strong> Corteva Bruce Steward</td>
<td></td>
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<tr>
<td>2:25 pm – 3:00 pm</td>
<td><strong>What’s New in ARM</strong> Gyling Data Management Kyle Kepner</td>
<td></td>
</tr>
<tr>
<td>2:30 pm – 2:35 pm</td>
<td><strong>New Software Developed at Purdue University Reduces the Cost of Using Drones for Field Trials by a Factor of 10 Progeny Drone Inc. Anthony Hearst</strong></td>
<td>3:00 pm – 3:05 pm</td>
</tr>
<tr>
<td>2:35 pm – 2:40 pm</td>
<td><strong>Why AI is Changing the Future of Precision Agriculture</strong> Taranis Tim Pearson</td>
<td>3:05 pm – 3:10 pm</td>
</tr>
<tr>
<td>2:40 pm – 2:45 pm</td>
<td><strong>Turning Imagery Into Solutions</strong> TurfScout, LLC Dana Sullivan</td>
<td>3:10 pm – 3:15 pm</td>
</tr>
<tr>
<td>2:45 pm – 2:50 pm</td>
<td><strong>Utilizing Technology Tools to Become Predictive and Prescriptive</strong> WinField® United Catherine White</td>
<td>3:15 pm – 3:20 pm</td>
</tr>
<tr>
<td>2:50 pm – 2:55 pm</td>
<td><strong>Whatever Your Pest, It’s Time to Take Action</strong> United Soybean Board</td>
<td>3:20 pm – 3:25 pm</td>
</tr>
<tr>
<td>2:55 pm – 3:00 pm</td>
<td><strong>Collect Field Trial Data By Voice Only – Hands And Eyes Free – With Smatrix dawnin® gmbh Sebastian Esser</strong></td>
<td>3:25 pm - 3:30 pm</td>
</tr>
</tbody>
</table>
THURSDAY, JANUARY 23, 2020 cont.

<table>
<thead>
<tr>
<th>3:30 pm – 4:15 pm</th>
<th>TRACK 1</th>
<th>BREAK / EXHIBITS OPEN</th>
<th>HBG Convention Center - Hemisfair Ballrooms 1 &amp; 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>4:15 pm – 5:30 pm</td>
<td>TRACK 2</td>
<td>CONCURRENT BREAKOUT SESSION</td>
<td>NEMATODES</td>
</tr>
<tr>
<td>4:15 pm – 5:30 pm</td>
<td>TRACK 3</td>
<td>CONCURRENT BREAKOUT SESSION</td>
<td>TECHNOLOGY &amp; EQUIPMENT FOR RESEARCH</td>
</tr>
<tr>
<td>4:15 pm – 5:30 pm</td>
<td>TRACK 1</td>
<td>CONCURRENT BREAKOUT SESSION</td>
<td>PREPARING FOR TOMORROW GLP-STYLE</td>
</tr>
<tr>
<td>4:15 pm – 4:45 pm</td>
<td>TRACK 2</td>
<td>Nematode Management Options Production Systems</td>
<td>Kathy Lawrence, Ph.D.</td>
</tr>
<tr>
<td>4:15 pm – 4:50 pm</td>
<td>TRACK 3</td>
<td>Precision Ag Applicable to Research</td>
<td>Péter Kovács, Ph.D.</td>
</tr>
<tr>
<td>4:45 pm – 5:15 pm</td>
<td>TRACK 2</td>
<td>Soybean Cyst Nematode: Update on Management and Future Prospects</td>
<td>Greg Tylka, Ph.D.</td>
</tr>
<tr>
<td>4:50 pm – 5:30 pm</td>
<td>TRACK 3</td>
<td>Handheld Devices for Soil and Plant Sensing in the Field</td>
<td>Daniel Barker, Ph.D.</td>
</tr>
<tr>
<td>5:15 pm – 5:30 pm</td>
<td>TRACK 1</td>
<td>Q&amp;A</td>
<td></td>
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<tr>
<td>5:15 pm – 5:30 pm</td>
<td>TRACK 2</td>
<td>HBG Convention Center - Room 214 C</td>
<td>Moderator: Jennifer Jarrell</td>
</tr>
<tr>
<td>5:15 pm – 5:30 pm</td>
<td>TRACK 3</td>
<td>Handheld Devices for Soil and Plant Sensing in the Field</td>
<td>Daniel Barker, Ph.D.</td>
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<tr>
<td>5:30 pm – 7:30 pm</td>
<td>TRACK 1</td>
<td>OUTGOING PRESIDENT’S RECEPTION / EXHIBIT HALL EXTRAVAGANZA</td>
<td>HBG Convention Center - Hemisfair Ballrooms 1 &amp; 2</td>
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<tr>
<td>5:30 pm – 7:30 pm</td>
<td>TRACK 2</td>
<td>OUTGOING PRESIDENT’S RECEPTION / EXHIBIT HALL EXTRAVAGANZA</td>
<td>HBG Convention Center - Hemisfair Ballrooms 1 &amp; 2</td>
</tr>
<tr>
<td>5:30 pm – 7:30 pm</td>
<td>TRACK 3</td>
<td>OUTGOING PRESIDENT’S RECEPTION / EXHIBIT HALL EXTRAVAGANZA</td>
<td>HBG Convention Center - Hemisfair Ballrooms 1 &amp; 2</td>
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<tr>
<td>Time</td>
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<td>Track 2</td>
<td>Track 3</td>
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| 7:00 am – 7:45 am | CONTINENTAL BREAKFAST  
Exhibits Open  
HBG Convention Center - Hemisfair Ballrooms 1 & 2 | CONTINENTAL BREAKFAST  
Exhibits Open  
HBG Convention Center - Hemisfair Ballrooms 1 & 2 | CONTINENTAL BREAKFAST  
Exhibits Open  
HBG Convention Center - Hemisfair Ballrooms 1 & 2 |
| 7:30 am – 8:30 am | ALLIED INDUSTRY COMMITTEE  
HBG Convention Center - Room 209 | ALLIED INDUSTRY COMMITTEE  
HBG Convention Center - Room 209 | ALLIED INDUSTRY COMMITTEE  
HBG Convention Center - Room 209 |
| 7:45 am – 9:00 am | CONCURRENT BREAKOUT SESSION  
COVER CROPS  
7:45 am – 10:00 am  
HBG Convention Center - Room 214 C  
Moderator: Hank Jones | CONCURRENT BREAKOUT SESSION  
REGULATORY & STEWARDSHIP TOPICS THAT CAN EXPAND CRO SERVICES  
7:45 am – 10:00 am  
HBG Convention Center - Room 214 AB  
Moderator: Paul Reibach | CONCURRENT BREAKOUT SESSION  
INTERACTIVE GLP INSPECTION WORKSHOP  
7:45 am – 10:00 am  
HBG Convention Center - Room 214 D  
Moderator: Angela Fuller |
| 7:45 am – 9:30 am | Willie Durham  
NRCS - National Soil Health Division  
Temple, TX  
7:45 am – 8:25 am  
8:15 am – 8:45 am  
Using Data to Logistically and Economically Improve Soil Health  
Mitchell Hora  
Continuum Ag, LLC  
Washington, IA | APHIS Regulatory & Stewardship Guidelines For Crop Pest/Soil Movement & Release Permits  
Carlos Blanco  
USDA-APHIS  
Riverdale, MD  
8:25 am – 9:15 am  
BPIA Regulatory Issues: Biopesticides & Biostimulants  
Keith Pitts  
Marrone Bio Innovations  
Davis, CA | Debra Green  
Advantage Quality Services  
Olathe, KS  
Angela Barricklow-Dawson  
EPL Bio Analytical Services  
Niantic, IL  
Randy Fuller  
IntegriQual LL  
Lexington, KY  
Renee Daniel  
Perspective Consulting, Inc.  
Sarasota, FL  
Doug Grant  
USDA-APHIS  
Ft. Collins, CO |
| 8:15 am – 9:15 am | Using Data to Logistically and Economically Improve Soil Health  
Mitchell Hora  
Continuum Ag, LLC  
Washington, IA  
8:15 am – 8:45 am  
8:45 am – 9:15 am  
Soil Health Numerology  
Fred Vocasek  
Servi-Tech Laboratory  
Dodge City, KS | BPIA Regulatory Issues: Biopesticides & Biostimulants  
Keith Pitts  
Marrone Bio Innovations  
Davis, CA  
8:45 am – 9:15 am  
Soil Health Numerology  
Fred Vocasek  
Servi-Tech Laboratory  
Dodge City, KS | Debra Green  
Advantage Quality Services  
Olathe, KS  
Angela Barricklow-Dawson  
EPL Bio Analytical Services  
Niantic, IL  
Randy Fuller  
IntegriQual LL  
Lexington, KY  
Renee Daniel  
Perspective Consulting, Inc.  
Sarasota, FL  
Doug Grant  
USDA-APHIS  
Ft. Collins, CO |
| 9:15 am – 9:45 am | Using No-Till, Cover Crops & Crop Rotation to Conserve Water On the Southern High Plains of Texas  
Kelly Kettner  
Kettner Farms  
Muleshoe, TX  
9:15 am – 10:00 am  
Moderator: Eric Flora | FUNDAMENTALS FOR CRO BUSINESS GROWTH (section con’t 2:00-3:30)  
Cash Flow Management Critical to CRO Business Growth  
Trevor Jones  
AgGro Innovations, LLC  
Cypress, TX | Debra Green  
Advantage Quality Services  
Olathe, KS  
Angela Barricklow-Dawson  
EPL Bio Analytical Services  
Niantic, IL  
Randy Fuller  
IntegriQual LL  
Lexington, KY  
Renee Daniel  
Perspective Consulting, Inc.  
Sarasota, FL  
Doug Grant  
USDA-APHIS  
Ft. Collins, CO |
<p>| 9:45 am – 10:00 am | Q&amp;A | | |</p>
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| 10:00 am – 10:30 am | BREAK/EXHIBITS OPEN  
HBG Convention Center - Hemisfair Ballrooms 1 & 2 | BREAK/EXHIBITS OPEN  
HBG Convention Center - Hemisfair Ballrooms 1 & 2 | BREAK/EXHIBITS OPEN  
HBG Convention Center - Hemisfair Ballrooms 1 & 2 |
| 10:30 am – 11:45 am | NAICC BUSINESS MEETING  
HBG Convention Center - Room 214 AB | NAICC BUSINESS MEETING  
HBG Convention Center - Room 214 AB | NAICC BUSINESS MEETING  
HBG Convention Center - Room 214 AB |
| 10:45 – 1:00 pm | Exhibitor Breakdown -  
Attendees: Please attend the NAICC Business Meeting and not linger in the Exhibit Hall as tear down starts promptly at 10:45. | Exhibitor Breakdown -  
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Attendees: Please attend the NAICC Business Meeting and not linger in the Exhibit Hall as tear down starts promptly at 10:45. |
| 12:00 pm – 2:00 pm | PRESIDENT’S LUNCHEON and AWARDS CEREMONY  
HBG Convention Center - Hemisfair Ballroom 3 | PRESIDENT’S LUNCHEON and AWARDS CEREMONY  
HBG Convention Center - Hemisfair Ballroom 3 | PRESIDENT’S LUNCHEON and AWARDS CEREMONY  
HBG Convention Center - Hemisfair Ballroom 3 |
| 2:00 pm – 3:30 pm | CONCURRENT BREAKOUT SESSION  
AG VIABILITY FOR THE FUTURE | CONCURRENT BREAKOUT SESSION  
FUNDAMENTALS FOR CRO BUSINESS GROWTH (con’t) | CONCURRENT BREAKOUT SESSION  
QA GAME SHOW – Hollywood (NAICC) Squares |
| 2:00 pm – 2:45 pm | Ag Sustainability  
Jacy Lewis  
TAMU AgriLife Extension  
Viticulture and Fruit Lab  
Fredericksburg, TX | Contracts and Negotiating With CRO Customers  
Jillian Gembler-Gauderman  
Mayville, ND |  
AG INPUT INDUSUTRY SPEAKS to CROs: HOW CROs INFLUENCE THE PRODUCT DEVELOPMENT OUTCOME  
Changing Needs In Field Residue Study Designs - How Are Field Residue Data Used?  
Janet Ruhl  
Corteva Agriscience  
Wilmington, DE  
Co-Authors: Jeremy Barnekow, Bryan Schmid, Nandi Nagaraj |
| 2:45 pm – 3:30 pm | AICC Research Program  
Patrick Stephenson  
Patrick Stephenson Ltd.  
Pickering, North Yorkshire UK |  
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<tr>
<td>3:00 pm – 3:15 pm</td>
<td>Dietary Risk Assessments</td>
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</table>
Matthew Veal  
Bayer CropScience  
St. Louis, MO |
| 3:15 pm – 3:30 pm | Residue Studies: Shower Thoughts and Things That Occurred To Me While Mowing the Lawn |  
Tom Willard  
Syngenta Crop Protection  
Greensboro, NC |
| 3:30 pm – 3:45 pm | Endangered Species Risk Assessment, Field Trials, and You |  
Collin Beachum  
Bayer CropScience  
St. Louis, MO  
Co-Author: Matthew Veal |
| 3:45 pm – 4:00 pm | What Are Biotech CEA? The Importance Of Biotech Field Trials: How and Where Are CEA Data Used |  
Nick Schmidt  
Corteva Agriscience  
Johnston, IA  
Co-Authors: Doug Nubel, Bob Pauli |
| 3:30 pm – 4:00 pm | BREAK |  
Room 214 Foyer |
| 3:30 pm – 4:00 pm | CONCURRENT BREAKOUT SESSION |  
CONSULTANTS ROUND TABLE DISCUSSIONS  
Topics to be Determined |
| 4:00 pm – 5:30 pm | HBG Convention Center - Room 214 C  
Moderator: Bill Cox |
| 4:15 pm – 5:30 pm | CONCURRENT BREAKOUT SESSION |  
CRO ROUND TABLE DISCUSSIONS  
EFFICACY WORKSHOP REVIEW |
| 4:00 pm – 5:30 pm | HBG Convention Center - Room 214 D  
Moderator: Angela Fuller |
| 4:00 pm – 4:20 pm | 20/20 - INVESTIGATIVE REPORTING FOR 2020 |  
How to Write a QA Audit Report  
Carlos Gomez  
Gomez BioSolutions Company, Inc.  
Cary, NC |
<table>
<thead>
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<th>TRACK 1</th>
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<tr>
<td>6:00 – 10:00</td>
<td><strong>Friday Night Lights Theme</strong></td>
<td><strong>EMPLOYEE RETENTION APPROACHES</strong></td>
<td><strong>INTERACTIVE GLP INSPECTION WORKSHOP-DEBRIEF</strong></td>
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<td>Party and Networking</td>
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<td>Angola Fuller</td>
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<td>Dinner</td>
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<td>IntegriQual LL</td>
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<td>Grand Hyatt - Lonestar Ballroom</td>
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<td>8:30 – 12:00</td>
<td><strong>NAICC EXECUTIVE BOARD MEETING</strong></td>
<td><strong>NAICC EXECUTIVE BOARD MEETING</strong></td>
<td>Debra Green</td>
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<td>Advantage Quality Services</td>
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<td><strong>GROUP TOUR</strong></td>
<td><strong>GROUP TOUR</strong></td>
<td>Olathe, KS</td>
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<td>Historical San Antonio Tour</td>
<td>Historical San Antonio Tour</td>
<td>Angela Barricklow-Dawson</td>
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<td>4:20 – 4:55</td>
<td><strong>Moderators:</strong> Jennifer Jarrell and Lori Rodaway</td>
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Special Thanks to the Annual Meeting Committees

Annual Meeting Coordination
Matt Winslow, Chair and Board Liaison
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Daniel Fowler
Jennifer Jarrell
Lori Rodaway

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Phil Cochran
Will Connell
Bill Cox
Rejane de Moraes
Amy Dowdy
Jason Fussy
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Ted Hoffman
Hank Jones
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Angela Dawson
Angela Fuller
Randy Fuller
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Fritz Koppatschek
Randall Landry
Molla Mengistu
David Moore
Ross Musick
Dean Ngombe
Paul Reibach
Melissa Richardson
Joy Whitsel
Steve West
Matt Winslow, Board Liaison

See You Next Year:
2021 Annual Meeting & AG PRO EXPO
January 19-23, 2021
Monterey Conference Center, Monterey, CA
National Alliance of Independent Crop Consultants

January 20-25, 2020

Henry B. González Convention Center
San Antonio, Texas

(901)861-0511 • www.naicc.org
AllisonJones@NAICC.org