



NATIONAL ALLIANCE OF INDEPENDENT CROP CONSULTANTS

A Professional Society Representing the Nation's Crop Production, Research Consultants and Quality Assurance Professionals

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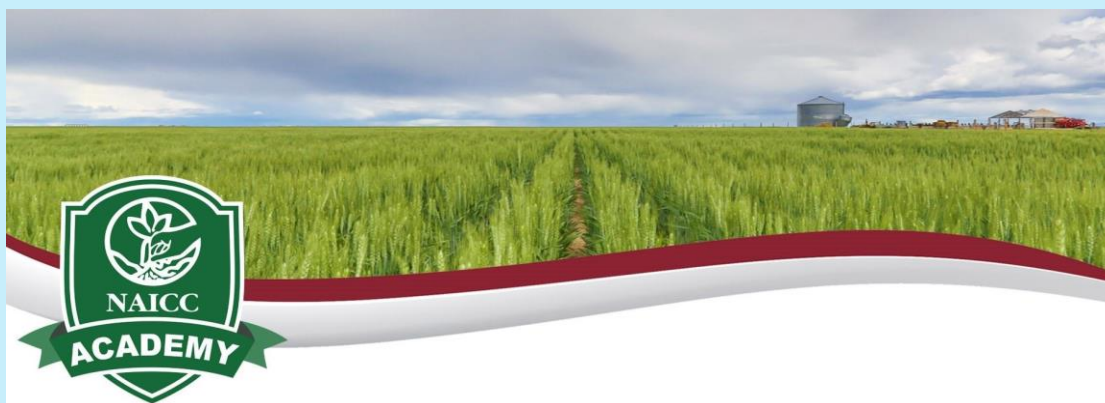
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NAICC Academy's New On-Demand Webinars

Starting in June 2022, four new on-demand webinars will be available to members and non-members on the NAICC Academy at <https://naicc.org/NAICC-academy/>. The new offerings include:

Basic GLP Training:

This session is intended for those with 0-2 years GLP experience. It gives a basic overview of the GLP regulations with emphasis on the responsibilities of Quality Assurance, Study Directors, and Principal Investigators as it relates to your role in a GLP environment. The session will help you interpret the regulations and know how to best apply them to your job function. The four lessons in this webinar include:

Lesson 1: History of GLPs, Overview of Each Subpart, Roles & Responsibilities and Training

Lesson 2: Equipment SOPs, Labeling, Protocols, Study Readiness

Lesson 3: Documentation, Archiving and GLP Compliance Statement

Lesson 4: Q&A with Speakers

Inside Out: What Goes on in the Head of an Auditor?

Featuring two US government agencies and one of NAICC's own QA experts, this webinar is the live streaming from the 2022 Regulatory Session featured at the 2022 NAICC Annual Meeting and AG PRO EXPO this past January. Douglas W. Grant, Director of APHIS Biotechnology Regulatory Services (BRS) and Regulatory Operations Programs (ROP) at USDA, opens with data related to numbers of sites planted and numbers of APHIS inspections conducted in 2021. The presentation includes what inspectors ask for and look at during an inspection, methods of verification, differences between in-person and virtual inspections, and common compliance issues to avoid.

Francisca Liem, Director of the Good Laboratory Practice (GLP) Standards Program at EPA-Office of Enforcement and Compliance Assurance (OECA), follows Doug with her presentation on *Anatomy of an EPA GLP Inspection of an Outdoor Testing Facility*. Her talk covers facility inspections and conducting a data audit. Liem also gives her annual report on FYI 2020 GLP Inspection Findings for Field Trials. Also, meet two new inspectors who joined us via ZOOM for this session.

Renee Daniel of Perspective Consulting, Inc., instructs the audience on how to think like an auditor. She gives real world examples, as well as reminders to review the protocol multiple times prior to the inspections. She encourages auditors to consider weather, destination, and clothing requirements. Don't nit-pick, but don't miss anything critical to the study. Her 27 years of experience are valuable to the novice QA inspector and the experienced.

Carbon Markets 101

The Carbon Markets webinar features experts from existing market sequestration programs and gives the audience an overview of the process as well as grower options. Attendees will hear the Field and Laboratory Perspective on Carbon Quantification from John S. Breker of AGVISE Laboratories, and Dr. Alyssa Cho, who is the Sustainable Agriculture Field Manager for the Bayer Carbon Program. Dr. Cho leads the Bayer Carbon field-based efforts to provide technical support to growers who are enrolled in the Bayer Carbon Program and will also give an overview to the Bayer Program.

Jake Olson, Carbon Sales and Support Lead, Corteva Carbon Initiative works to find the right carbon solutions for farmer customers and supports them every step of the way. In the role of Agriculture Supply Lead, Rebekah Carlson blends her experiences in research and agronomy to help shape Nori's carbon removal marketplace that enables suppliers of carbon credits to directly sell to buyers.

New Technologies In Agriculture

Artificial Intelligence (AI), Aerial Imagery, and Hydroponic Production are the topics for the New Technologies in Agriculture webinar. Direct from the 2022 Annual Meeting in Orlando, FL, four speakers will highlight emerging tools for researchers and consultants.

Chinmay Soman with EARTHSENSE, Inc. will showcase their work with industry agronomists conducting small-plot research, optimizing our data processing, and delivery pipelines. He covers their work with seed production and field production agronomists to deliver the benefits of all-season high-resolution under-canopy plant trait values.

Full Season Aerial Imagery as a Standardized Research Tool for Plot-Based Measurements is the topic that Jeremiah Roeth, PhD of aerialPLOT covers in this webinar. He will show full season aerial imagery is a standardized research tool for plot-based measurement. Dr. Celina Gomez and Dr. Paul Fisher of the University of Florida, Department of Environmental Horticulture introduces the audience to Hydroponic Production. This session will cover the basics of Hydroponic production and also how to manage water and nutrients.

Nutrien Premium Fertilizer Technologies Sponsors Leadership and NAICC Academy

Gold Level Sustaining Member **Nutrien Premium Fertilizer Technologies** has donated additional funds to graciously sponsor the NAICC Leadership program and the NAICC Academy's new on-demand webinars. They exceeded the Elite donation amount, so we are calling them Elite PLUS! We thank our friends at Nutrien for being an active partner in NAICC!



You too can become a 2022 NAICC Academy Sponsor, If interested, please contact Allison Jones, EVP at allisonjones@naicc.org.

Sponsorship opportunities include:

Elite Sponsorship	\$750
VIP Sponsorship	\$500
Partner Sponsorship	\$250

Each level has multiple opportunities to showcase your company's name and products or services in front of over 700 independent crop, researcher, and quality assurance consultants. This is a great way to make the most of your advertising dollars by joining us at the NAICC Academy.

	PARTNER	VIP	ELITE
Item	\$250	\$500	\$750
Logo on NAICC webinar webpage	x	x	x
Recognition on social media	x	x	x
Recognition in <i>NAICC News</i>	x	x	x
One webinar registration		x	x
Logo on intro slide on all webinars or pick the ones you want			x
Legacy recognition in recorded videos available on the NAICC website			x

Happenings On the Hill

By Rick Kesler

NAICC developed six position papers on issues that are important to both United States Agriculture and our Association. For a complete list or to scan the attached QR code for summary of each paper, see the April NAICC newsletter.

One of the issues that had a lot of traction on the recent CBOH DC visit was the IR-4 Project. Thanks to Dennis Hattermann, Ph.D., for taking the lead on this issue and developing the position paper. During the 25 Hill visits that were made this year, we learned two important facts about our legislators and IR-4: 1.) Few of the Senators and Representatives were familiar with IR-4 and its purpose, and 2.) Once it was explained, they became very interested, with many asking how they could help.

IR-4 is a critical component of the U.S. food security research infrastructure and many NAICC members have done projects for them. The number of projects that IR-4 has been able to fund though has unfortunately been declining. The IR-4 Project is a USDA funded national research program founded in 1963 with a goal to develop data required by EPA under FIFRA to support registrations of chemical and biological/organic crop protection on minor crops. There is a continued need for new pest management products for an increasing number of specialty crop pests, a need for alternative products to fit IPM and IRM programs, and also to replace pesticides that are losing their registrations.

NAICC supports the request of some key legislators along with The Friends of IR-4 to increase funding from \$11.9 million in 2022 to \$25 million in 2023. Due to increasing costs, IR-4 has reduced new research efforts by almost 14% over the past three years and has been forced to close two laboratories that provided analytical support for studies which are required for product registrations. The result of this funding's restriction is that IR-4 must reduce the number of registrations they can pursue each year. And therefore, fewer studies that NAICC members can participate in.

When you have an opportunity to talk with a federal legislator, please remind them of the importance of the IR-4 Project for healthy minor crops and to the security of a safe U.S. food supply.

Click the [IR-4 Project Funding Request](#) for more details from the IR-4 Program

USDA to Provide Approximately \$6 Billion to Commodity and Specialty Crop Producers Impacted by 2020 and 2021 Natural Disasters

First Wave of Payments Based on Crop Insurance Data

WASHINGTON, May 16, 2022 – The U.S. Department of Agriculture (USDA) today announced that commodity and specialty crop producers impacted by natural disaster events in 2020 and 2021 will soon begin receiving emergency relief payments totaling

approximately \$6 billion through the Farm Service Agency's (FSA) new [Emergency Relief Program \(ERP\)](#) to offset crop yield and value losses.

Lists of [2020](#) (PDF, 1.8 MB) and [2021](#) (PDF, 431 KB) drought counties eligible for ERP is available on the emergency relief website. [Click here](#) to see USDA announcement.

Nashville Nature, Food, Fun, and Music Will Highlight Your NAICC Visit

By Karla R. Jensen

It's not too early to get excited about the January 2023 NAICC conference in Nashville, Tennessee! Get ready to make plans to see the Parthenon, explore natural hidden gems not far from the middle of everything, explore a city booming with fabulous local breweries, maybe even see Dolly Parton close up.

Nashville insiders will tell you that visitors can certainly immerse themselves in the County Music culture, but there are options galore that will keep you engaged without falling into any tourist traps. Over the next few months of newsletters, watch for special features about things to do and places to go while you're in town. This month, you can learn about some of the top breweries you'll want to visit.

With brew pubs everywhere, you'll want to know the best ones since your time is valuable. Check these breweries out online before you go or add to your wish list of places to check out before, after or between NAICC events and sessions. Nashville has a compelling brewing history that dates back to the early 1800s.

In *CRAFT BEER MUSES*, by Scott Mertie, the author reiterates that German immigrants in the 1800s settled mostly in places like Milwaukee, St. Louis and Cincinnati. However, some of those Germans who didn't choose the frontier, formed close knit communities in northern Nashville called Germantown. Some breweries already existed but this solidified the continuation of the craft. A brief pause occurred in beer production because of the civil war, but resumed as soon as possible, even at the height of some of the battles because of high demand.

Many breweries, young and old, have great stories about their history and evolution. You can be creative and build your own flights at some of these great locations. You can grab some award winners on tap or take a growler home with you. If you need an inexpensive souvenir, there's some fabulous swag, beer glasses and t-shirts as well. Special mention goes to the delightful and refreshing beer-flavored slushies/sorbets that are almost addictive.

Southern Grist (Lauter/East Nashville location and restaurant). Fantastic beer but the food is some of Nashville's finest. Their tag line is Pushing the Boundaries of Craft Beer in Nashville. \$\$\$

Living Waters - Not only a great brewery, but a really cool coffee shop as well. Very relaxing hang out spot \$\$

New Heights - More of a dive bar feel but has great atmosphere and great beer. Not much food though. \$ Blackstone - Classic styles of beer and another smaller more dive bar feeling place but super nice staff and usually a food truck or two outside. \$

Bearded Iris (Sylvan Supply Co. Location) - Feels like you stepped into the prohibition era. Very nicely set up, but mostly does IPA's and Stouts. \$\$

Watch for more information on other Nashville attractions in the months to come.

Retirement: Can You Ever Really Retire?

The NAICC Newsletter Committee has a series of articles on members who have recently retired from contract research or consulting.

The NAICC's second retiree article features Tim White. Tim is the co-founder and owner of Crop Management Strategies. He has over 45 years of combined agricultural experience, and NAICC Voting Member since 1996.

How did you get your start in this industry? Dan and I were too dumb to know this wasn't a good idea, so we started the business. I was a chem major and didn't want to be stuck inside.

What are some of your notable accomplishments and achievements? Owning and operating CMS, Inc.

What contributions to NAICC have you made and how many years were you a member? Research Education Committee, I have a bunch of pins, even a pin with a clear stone. (Editor's note: a diamond perhaps?)

What are your plans for retirement? I plan to not do as much! Enjoy people, ski more, travel some, and sleep! And just have a good time.

At the conclusion of this interview, I realized Tim is a man of few words, but his knowledge is vast. Best wishes on your new journey!



Tim White

New Member Profile

This month we are spotlighting new member Scott Babbitt with IMPACT ANALYTICAL AGROSCIENCES SERVICES, Westfield, IN. Scott joined in October 2-21 and is a Voting-Research member of NAICC He hit the ground running, attending the 2022 Annual Meeting and AG PRO EXPO and even volunteered to be on the Newsletter Committee.

Here is more information about Scott that he added to his profile at the 2022 New Member Boot Camp.

How did you end up working in agriculture, research/quality assurance/consulting, or your current position? In other words, what inspired you to be where you are today?

I enjoy the field (no pun intended). Actually, I was born and raised in Indiana, and surrounded by agriculture. My father sold salt for animal feed.

What is the most challenging aspect of your job?

Navigating the challenges of the pandemic as it relates to business development.

What is the one piece of technology you wouldn't want to be without in your business?

Cell phone

If your friend, child, sibling wanted to follow in your footsteps, what is one piece of advice you'd want them to know?

Stay true to your vision-don't get side tracked. Had I heeded that advice, I would have been a 21st Century Jacques Cousteau.

What is something about you, your job, your hobbies, or your experiences that most NAICC members do not know about you?

Despite the fact I live in the center of Indiana, I enjoy sailing, scuba diving, fishing.

If you could take one week off during your busiest time of year, what would you do and where would you go?

To the nearest large body of water to sail, scuba dive and fish!

What is a favorite quote of yours?

"Don't sweat the petty things and don't pet the sweaty things." - George Carlin

TRIVIA QUESTION

Last Month's Winner

Answer the following question for a chance to win a \$50 Visa Gift Card:

What stuffed animal fad debuted in 1993??

**MADE IN
1993**

Submit your answer [HERE](#)



Congratulations

Chuck Farr

Mid-South Ag
Consultants, Inc.

for knowing the answer to April's trivia question. The answer is: The remaining beer on the balanced scale weighed 1/4 pound!

You are the winner of a \$50 VISA Gift Card!

Click the [AmazonSmile](#) image for a direct link to support the FEAE from your mobile device or computer.

FEAE provides five scholarships each year to deserving students with a major in Agriculture. To learn more and to apply, visit the [FEAE Scholarship page](#).

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Buy and Sell Equipment on the NAICC Website

Have something to sell? Looking for a specific piece of equipment? Check out the [NAICC Member Marketplace](#). Log in



to [Members Only](#) portal on the NAICC website and scroll down to the NAICC Member Marketplace. Choose **Items for Sale** or **Items Wanted**. It is just that easy.

Thank you to the Newsletter Committee for putting this issue together:

Rachel Lightfoot, *Chair*, Amalia Easton, *Co-Chair*,

Laurie Bennett, Jo Gillilan, Karla Jensen, Renee Minion

If you would like to submit an article or have a suggestion for the *NAICC News*, please contact [Rachel Lightfoot](#) or [Allison Jones](#).

NAICC

**Your professional society representing the nation's crop production,
research consultants and quality assurance professionals.**

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